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INDEPENDENT REGULATORY  
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BUSINESS  
LICENSING DIVISION

September 14, 2007

Dear Hilarene,

I am responding to the Pa Bulletin concerning the Cosmetology changes. The following are areas of concern I feel to our industry:

Esthetician is still defined as someone does services only legally to the head/ facial areas. In the industry they are expected to be able to perform body treatments and waxing.

7.32d The esthetics and nail programs should be essentially the same in the cosmetology program's course as the cosmetologist is licensed to do the same services. We are one of the few schools in the state that offers all three and I believe the schools teaching these programs are more apt to give you the best information in how this should be handled. Legally the only thing in common that should not be granted to one having either of these licenses is if they have both as the history and career options, life skills, professional image, communicating for success, infection control, general anatomy and physiology, skin structure/ nail structure, basic chemistry, basic electricity, business skills, on the job and salon business should have been taught in both courses, other wise all the other information and practice should be part of the cosmetology curriculum and be admitted in the hours already completed if the school wishes.

7.32h does not say what it will be- 10<sup>th</sup> grade education and 16 years of age?

7.71 Milady text teaches if you put them in an airtight container you will ruin your tools.

7.111 school supervisor back to having a cosmetology license?

7.120 if changed a haircut would be what .50, says a lot for our professionalism. The industry says basically that only 50-60% goes to payroll we profit 3-10% so the rest is the cost to perform the service to the owner. Thank you for hearing my views. Sincerely, Debbie Ralph